

HOW IS THE PROGRAM CHANGING?

SERVICE AND RATE CHANGES

WASTE MANAGEMENT IS THE FRANCHISED HAULER

Waste Management of Alameda County (WMAC) will provide collection services for Castro Valley. If you currently pay another vendor for recycling or trash services, please contact WMAC at 510-613-8751 to set up new service.

MORE MATERIALS ARE ACCEPTED FOR RECYCLING

See pages 6-9 of the *Commercial Services Guide* for what can & can't go into the bins.

UP TO A 3-YARD BIN MEANS RECYCLING SERVICE IS INCLUDED IN YOUR RATES

If your garbage container is 3 cubic yards or smaller, your collection service will include an equal amount of recycling built into the garbage rate ("bundled plan"). Organics containers for yard trimmings and food scraps can be added at a special rate, much below what garbage pickup for these materials would cost. You will be charged the new rates even if you don't take advantage of the recycling portion of the bundled plan.

LARGER THAN A 3-YARD BIN MEANS SEPARATE RATES FOR SERVICES

If you have a garbage bin larger than 3 cubic yards, your collection service DOES NOT automatically include recycling, but you can add containers for recycling and organics at special rates, much below garbage pickup rates. See reverse side for an example on how this can save your business money.

RATES ARE STANDARDIZED

The rates in the new program are set, making it easier for you to see exactly what you'll be paying for your trash and recycling services, and how those rates compare with your neighbor's.

Sample of Maximum Proposed Rates*:

Service Level	May 1, 2009	July 1, 2010	July 1, 2011	July 1, 2012**	July 1, 2013**
Commercial Bundled					
96-gallon garbage, 96-gallon recycling	\$71.11	\$77.76	\$85.03	\$91.83	\$99.18
1 cu. yd. garbage, 1 cubic yd. recycling	\$199.86	\$218.55	\$238.98	\$258.10	\$278.75
2 cu. yd. garbage, 2 cubic yd. recycling	\$370.29	\$404.91	\$442.77	\$478.19	\$516.45
3 cu. yd. garbage, 3 cubic yd. recycling	\$531.94	\$581.68	\$636.06	\$686.95	\$741.90
Un-Bundled					
4 cu. yd. garbage	\$447.65	\$489.51	\$535.27	\$578.10	\$624.34
4 cu. yd. recycling	\$310.94	\$340.01	\$371.80	\$401.55	\$433.67
1 cu. yd. organics	\$149.74	\$163.74	\$179.05	\$193.37	\$208.84

*Rates are per month, based on once-a-week pickup. Rates shown here are a small sample of possible rates. Your business' service needs may be different.

** Beginning July 1, 2012, annual rate increases will be calculated using the Refuse Rate Index through June 30, 2019.

**FOR A CUSTOMIZED SERVICE PLAN FOR YOUR BUSINESS,
CALL WMAC AT 510-613-8751.**

HOW MUCH WILL THE NEW PROGRAM COST?

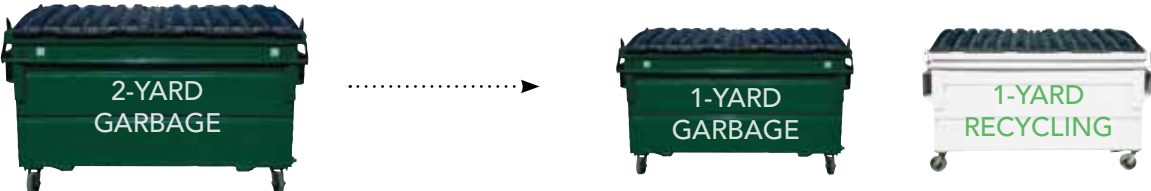
NEW RATES REWARD RECYCLING

Rates will increase on May 1, 2009, and are dependent on the size of your garbage and recycling bins, as well as frequency of pickup. During the new contract negotiations, Castro Valley Sanitary District (CVSD) exercised all of its options to ensure this unavoidable rate increase was as low as possible.

YOU CAN MINIMIZE YOUR COSTS BY MAXIMIZING USE OF THE RECYCLING AND ORGANICS CARTS.

We highly recommend you take advantage of the free site assessment offered by **Waste Management of Alameda County (WMAC)**. A recycling coordinator will visit your business to recommend the cart configurations that will emphasize recycling and reduce the impact of the rate increase. You can even switch to the new program early, with no additional charges for the enhanced services for the month of April 2009!

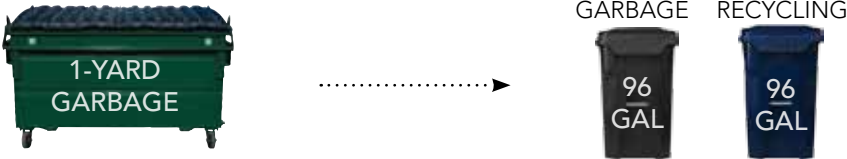
MONEY-SAVING EXAMPLES: RECYCLE & REDUCE BIN SIZE TO SAVE



You have a 2-yard garbage bin:
 AFTER MAY 1\$370* (includes 2-yard recycling bin)

You switch to 1-yard garbage + recycling bins:
 AFTER MAY 1\$200* (includes both 1-yard bins)

PERCENT SAVINGS.....46%



You have 1-yard garbage bin:
 AFTER MAY 1\$200* (includes 1-yard recycling bin)

You switch to 96-gallon garbage & recycling carts:
 AFTER MAY 1\$71* (includes both 96-gallon carts)

PERCENT SAVINGS.....64.5%

*Based on once-a-week pickup.

CALL FOR YOUR FREE SITE ASSESSMENT TODAY!



510-613-8751